Konrad Rapaport

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European & Australian Passport

Highly experienced and versatile large-scale event professional with a strong background in site crew operations, logistics, stock management and people management. Additionally, I bring valuable experience in sales, customer service, and entrepreneurship, demonstrating strong communication skills, initiative, and problem solving abilities. I am now looking to grow my career by taking on new challenges that expand my skill set, allow me to contribute to dynamic teams, and further develop my professional prospects.

HIGHLIGHT REEL

6+ years telehandler experience

Operating in challenging conditions and complex sites

6+ years forklift experience

Operating various makes and models in tight warehouses with unique and heavy loads

5+ years heavy truck driving

transporting varuous sized, high-value, fragile goods across varied locations

8+ years stock management & logistics

Major scale fast-paced events and festivals

8+ years leadership roles

coordinating bar teams and stock crews

10+ years cross-department festival experience

collaborating with construction, infrastructure, site ops, bars, admin and vendor teams

CERTIFICATES

Heavy Vehicle License

Gross Vehicle Mass (GVM) exceeding 4.5 tonnes

High Risk Work License

Telehandler and Forklift operation

Responsible Person

Alcohol Licensed Venue Manager

EDUCATION

2014 – 2017 Australia

Finance (Bachelor's Degree) The University of Adelaide

2015 Europe Study Tour - Belgium, Netherlands, Switzerland

SKILLS

Logistics Crisis Management

Scheduling & Resource Allocation Problem Solving

Leadership & Coordination Data Analysis & Forecasting

Sales Technical Mindset

Site Operations Build Support

PROFESSIONAL EXPERIENCE

2015 – 2025 Australia

Events & Festivals

Site Operations & Stock Management/Bar Management

Ensured both operational efficiency and smooth execution with a primary focus on site operations, logistics, stock management, and staff leadership. Working across high-profile large-scale festivals allowed me to become comfortable with working under pressure, in fast paced environments and in dealing rapidly with unexpected issues and complications.

- Managed stock and inventory distribution across extensive festival grounds
- Accurate and precise analytical forecast of sales based on demographics, weather conditions and event schedules.
- Led and managed a team of 10-20 operational staff, coordinating efforts for maximum efficiency.
- Coordinating across warehouse management, logisitical planning and on-site operations.
- Managed transport of sensitive and high-value inventory
- Troubleshot and resolved technical issues to prevent service interruptions.
- Collaborated with an array of teams and departments
- Experience coordinating with vendors and service providers;
- Extensive capabilities in a variety of heavy machines
- Broad practical capabilities across the entire site

Adelaide Fringe – Gluttony (2019, 2021, 2022, 2023, 2024, 2025), WOMADelaide (2016, 2017, 2018, 2019, 2020, 2021, 2022), Dark Mofo (2019, 2021), FOFO (2021), Summer Sounds Festival (2021), Beer & BBQ (2018, 2019, 2021), Lucky Dumpling Market (2020, 2021, 2022, 2023, 2024, 2025), Adelaide Festival – Palais Bar (2018, 2019), Tasting Australia (2018, 2019, 2021, 2022), Groovin the Moo (2018, 2019), Spinoff (2018), Transmission (2018), Royal Adelaide Show (2018), Beach Life (2018), Into the Woods – Amersfoort, Netherlands, Van Gogh Alive (2021), Illuminate Festival (2021), Oktoberfest (2019), Listen In / Listen Out (2019), Hot Dub Wine Machine (2019), GABS Melbourne (2019) + many more

2020 – 2025 Australia

Independent Business Owner Vehicle Acquisition & Sales

Operated an independent automotive resale business, sourcing undervalued or damaged vehicles and bringing them to sale condition. Acquired hands-on self-taught mechanical experience combining technical skill with sales and market analysis to maximize resale value and profit margins.

- Handling of all mechanical, technical and aesthetic repairs independently as a self-taught mechanic.
- Proactive identification of pricing trends through data analysis to attain below market value purchases accross multiple municipalities.
- Managed end-to-end sales process, including vehicle sourcing, pricing strategy, and negotiation with buyers.
- Achieved consistent profit margins (avg. 60%) through strategic purchasing, value-adding upgrades, and effective sales techniques.
- Import planning, logistics and documentation procedures.
- Minimisation and optimisation of costs.
- Created compelling online marketing.
- Demonstrated strong initiative, commercial acumen, and customer service skills in a fast-moving, competitive market.

2018 – 2025 Adelaide, Australia

Endeavour Group Senior Customer Assistant

Experienced Senior Customer Assistant delivering excellent customer service and expert product knowledge in a fast-paced retail environment.

- Delivered exceptional customer service by assisting with product selection, handling queries, and resolving issues to enhance customer satisfaction and loyalty.
- Maintained expert product knowledge to provide tailored recommendations and drive sales.
- Managed conflict resolution and handled sensitive customer concerns through excellent communication and interpersonal skills.
- Led by example on the shop floor, supporting and mentoring junior team members to uphold service and operational standards.
- Supportive and detail-oriented inventory control through stock rotation and safe receiving of deliveries
- Adhered strictly to 'Responsible Service of Alcohol' legislation and company policies.

• Travel • Hiking • Entrepreneurship • Horseriding • Chess • DIY • Horseriding • Chess • DIY • LANGUAGES English Native/Bilingual Russian Advanced

REFERENCES

Professional references provided upon request